



Your Trustworthy Partner
您最信赖的合作伙伴

Nantong UP Machinery Engineering Co., Ltd

南 通 奥 普 机 械 工 程 有 限 公 司



Integrity
诚信

Cooperation
合作

Win-win
共赢



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01

企业简介 COMPANY PROFILE

国家级专精特新小巨人企业

National-Level Little Giant Enterprise

国家高新技术企业

National High-tech Enterprise

江苏省企业技术中心

Jiangsu Provincial Enterprise Technology Center

行业深耕20余年，超过150000m²的生产基地

超400员工，50名专业技术工程师，

Over 20 years, production base covering more than 150,000m²

Employee: > 400 (50 professional technical engineers)



02

产品简述 PRODUCT OVERVIEW

散料装卸及输送系统装备

BULK HANDLING & CONVEYING EQUIPMENT

- ◆ 堆/取料 Stacker/Reclaimer
- ◆ 装船 Ship Loader
- ◆ 门机 Portal Crane



02 业绩情况 Performance

石油化工 petro-chemical



- 石油化工-中石化（首台，框架协议）、盛虹炼化、桐昆集团、华峰化纤.....
- Petrochemical -Sinopec (first set, framework agreement), ShengHong, Tongkun Group, HuaFon ...

煤炭、煤化 Coal, Chemical



- 煤炭、煤化（中煤、国能、山能、宝丰.....）
- Coal, chemical (China Coal, CHN Energy, Shandong Energy, Baofeng...)

有色金属 Nonferrous Metal

- 有色（中铝、云铜、魏桥、信发、南山、东方希望、博赛.....）
- Nonferrous (Chalco, Yunnan Copper, Weiqiao, Xinfu, Nanshan, EastHope, Bosai...)



中铝集团

磷化工 Phosphorus chemical

- 磷化工（云天化、龙蟒佰利、川恒、贵州瓮福、江山农化、史丹利、宜化.....）
- Phosphorus Chemical (Yuntianhua, Longmeng Baili, Chuanheng, Guizhou Wengfu, Jiangshan Agricultural Chemicals, Stanley, Yihua...)



冶金 Metallurgy



- 冶金（宝钢、鞍钢、首钢、本钢、华菱、南钢、湖南钢铁.....）
- Metallurgy (Baosteel, Ansteel, Shougang, Benxi Steel, Valin, Nansteel, Hunan Steel...)

总包工程 EPC



中国中化集团公司
SINOCHEM GROUP



中国中冶



中钢集团

- 总包（中化集团、中冶集团、中钢集团、中国电建.....）
- EPC (Sinochem Group, MCC, Sinosteel, PowerChina...)

02

典型项目（刮板取料机）

TYPICAL PROJECT (SCRAPER RECLAIMER)



南钢（行业首台）

印尼焦化项目

Nanjing Iron & Steel
(The Industry's First One)
Indonesia Coking Project

亚鑫（行业首台）

上跨式

半门架刮板取料机

YAXIN (The Industry's First One)

Upper straddle type

Semi-portal scraper reclaimer



02

典型项目（刮板取料机） TYPICAL PROJECT (SCRAPER RECLAIMER)

中铝（亚洲最大料场）

广西华昇项目

Chinalco (The maximum stockyard in Asia)

Guangxi Huasheng Project



津西钢铁
(行业首台)

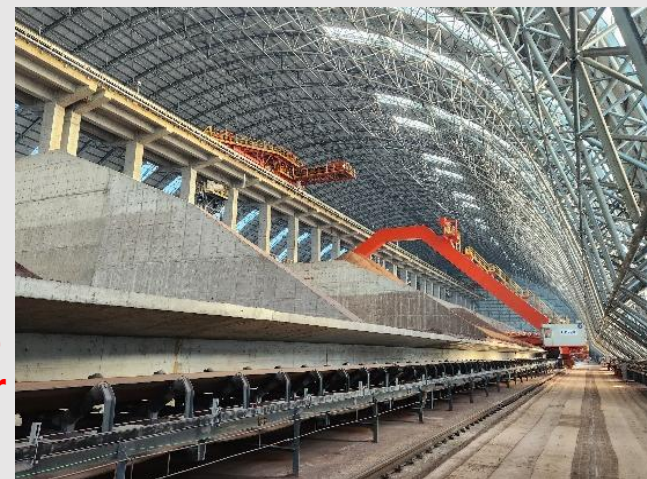
木型结构

半门式刮板取料机

Jinxi Steel

(The Industry's First One)

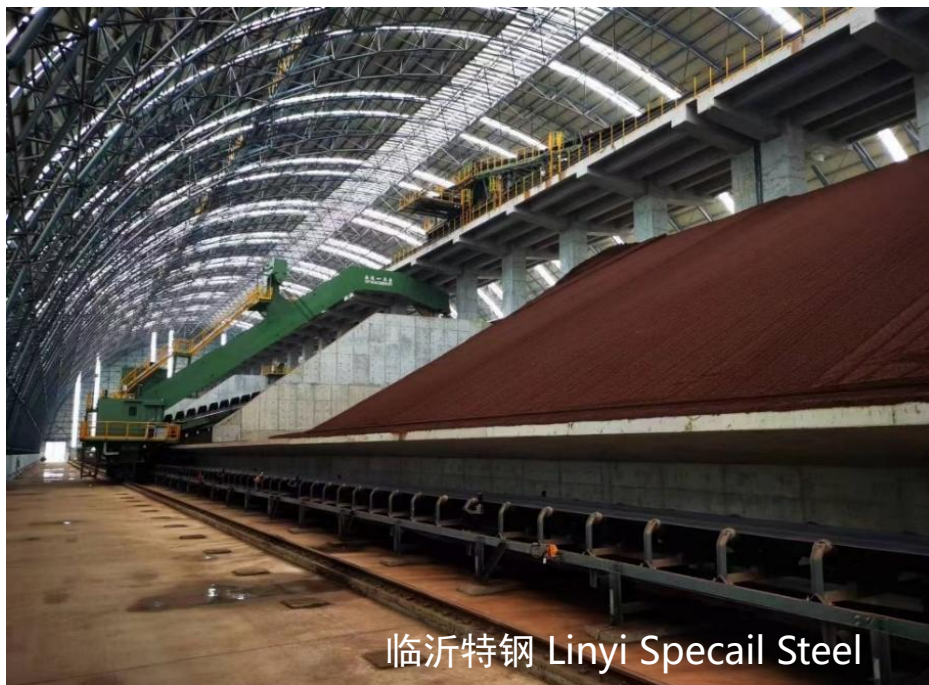
Symmetric structure
Semi-portal scraper
reclaimer



02

典型项目（刮板取料机）

TYPICAL PROJECT (SCRAPER RECLAIMER)



临沂特钢 Linyi Specail Steel

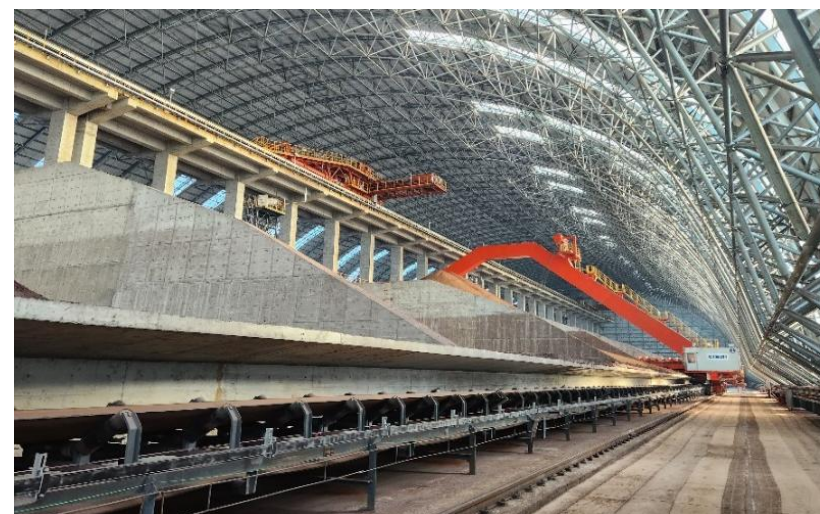
中铝广西华昇、博赛、文丰、南山、魏桥、东方希望、信发、宝武、中丝路等超过200台应用业绩

半门式刮板取料机

Chalco Guangxi Huasheng, Bosai, Wenfeng, Nanshan, Weiqiao, East Hope, Xinfu, Baowu, China Silk Road Group

Over 200 sets

Semi-portal Scraper Reclaimer



02

典型项目（侧式刮板取料机） TYPICAL PROJECT (SIDE-TYPE SCRAPER RECLAIMER)

中国建材长臂侧取（600吨/小时，36m）
CNBM Long Boom Side Reclaimer
(600t/h, 36m)



翘尾式侧式
刮板取料机
Tail-raised
Side Type
Scraper
Reclaimer



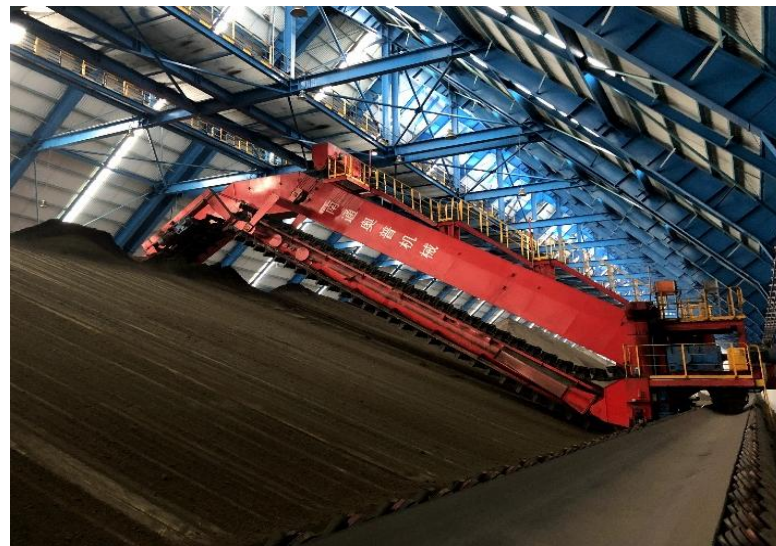
02

典型项目 (门式刮板取料机) TYPICAL PROJECT (PORTAL TYPE SCRAPER RECLAIMER)

中国大唐东营电厂 (1500吨/小时, 53m)
China Datang Dongying Power Plant (1500t/h, 53m)

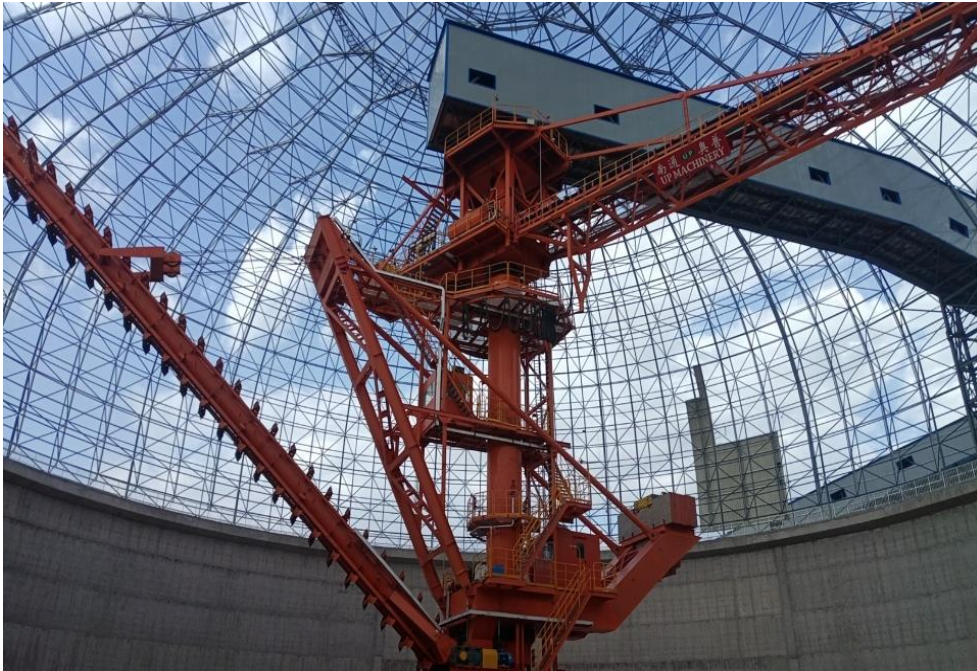


翘尾式门式
刮板取料机
Tail-raised
Portal Type
Scraper
Reclaimer



02

典型项目 (刮板取料机) TYPICAL PROJECT (SCRAPER RECLAIMER)



圆形顶堆侧取
(门架式、配重式、桥式)
Circular top-stacking side-reclaiming
(portal, counterweight, bridge type)



02

典型项目（刮板取料机） TYPICAL PROJECT (SCRAPER RECLAIMER)



桥式混匀取料机
(翘尾式、倾斜式)

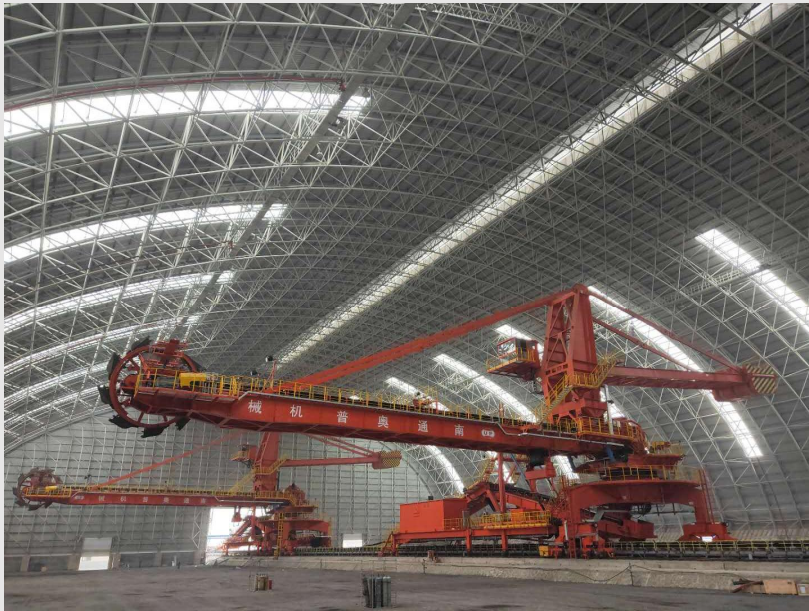
东方希望、平果铝、广西信发
Bridge-type mixing reclaimer
(tail-raised, inclined type)

East Hope, Pingguo Branch of Chinalco, Guangxi Xinfu



02

典型项目 (斗轮堆取料机) TYPICAL PROJECT (BUCKET WHEEL STACKER & RECLAIMER)



传统型斗轮堆取料机
(固定尾车、折返尾车、双尾车)
电力、钢铁、焦化应用

Traditional type bucket wheel stacker-reclaimer
(Fixed, reversing, double tripper car)
Power, iron steel, coking



02

典型项目（装船机） TYPICAL PROJECT(SHIP LOADER)



装船机 Ship Loader

（煤炭、矿石、骨料、粉料、粮食）应用

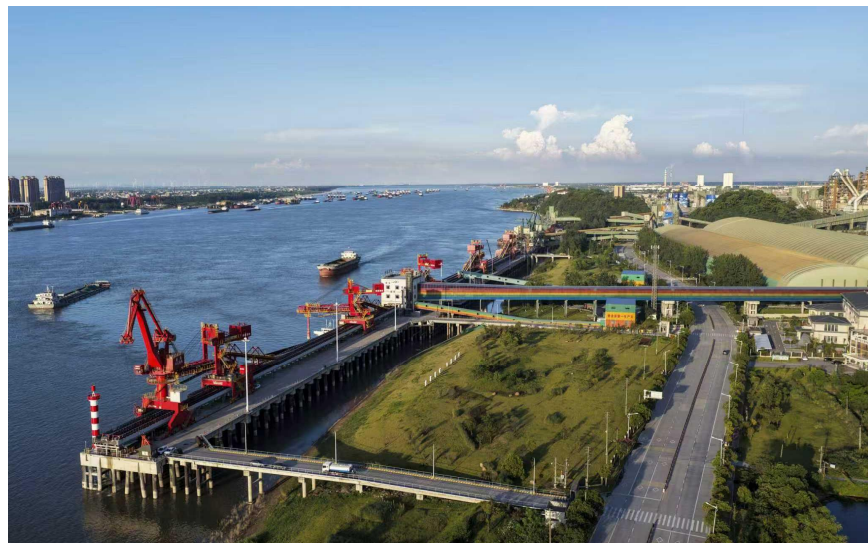
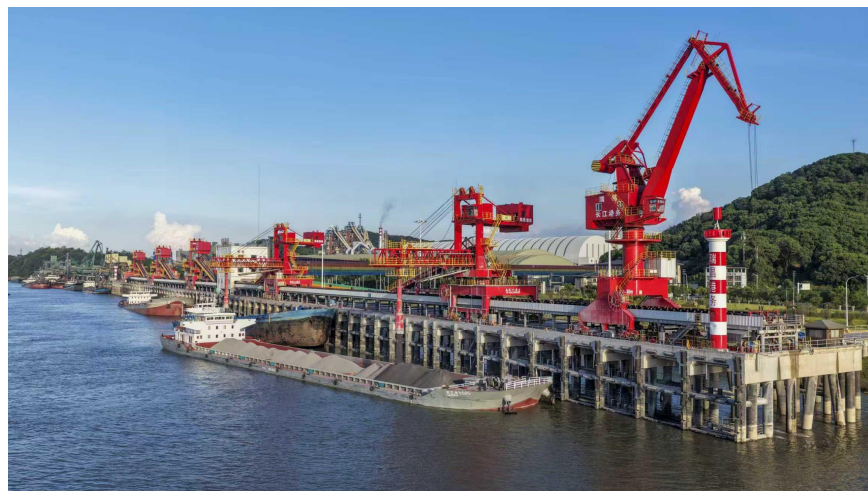
Application (coal, ore, aggregate, powder material, grain)

02

典型项目 (门机) TYPICAL PROJECT(PORTAL CRANE)



门机
Portal Crane
适用于件杂货、散货、集装箱等
Suitable for bulk material, general cargo,
container

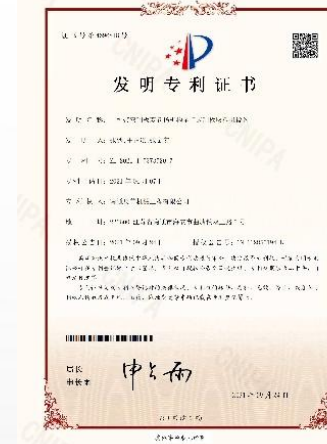


03

技术优势 TECHNICAL ADVANTAGE

- 拥有国家专利授权逾50件，高新技术产品20件。
- More than 50 national patent authorizations and 20 high-tech products

序号 No.	专利类型 Patent Type	专利号 Patent No.
1	发明	ZL201610463856.1
2	发明	ZL201610816371.6
3	发明	ZL201710460592.9
4	发明	ZL201810362797.8
5	发明	ZL201810655607.1
6	发明	ZL202011321480.3
7	发明	ZL202110373520.7
8	发明	ZL201910115104.X
9	发明	ZL201910114412.0
10	发明	ZL202010398395.0
11	发明	ZL202210800136.5
12	发明	ZL201710174092.9
13	发明	ZL202310551056.5
14	发明	ZL201710175168.X
15	发明	ZL201710174659.2
16	发明	ZL202410106404.2
17	发明	ZL202311782162.0
18	发明	ZL202311782218.2



03

技术优势 TECHNICAL ADVANTAGE



2个技术研发中心; 58 名技术工程师
2 technical centers; 58 engineers

设计能力

- 主机成套设计能力
- 美标、欧标、澳标图纸转化能力
- Complete set design
- Conversion drawings from American, European and Australian standards



逾50件专利
More than 50 patents

03

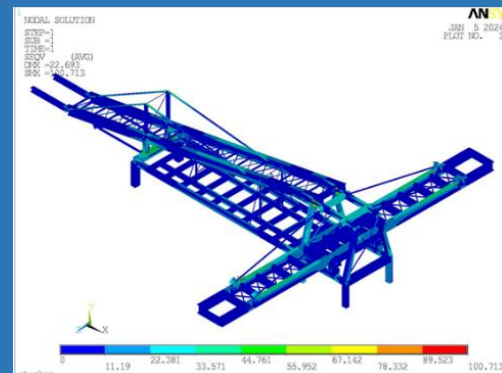
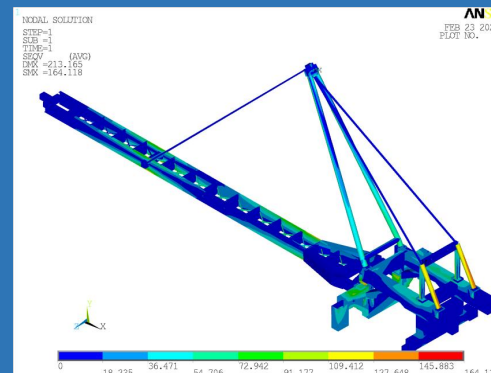
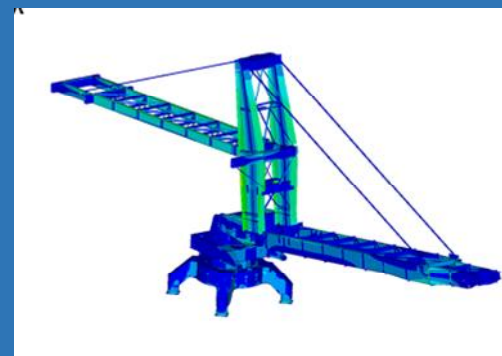
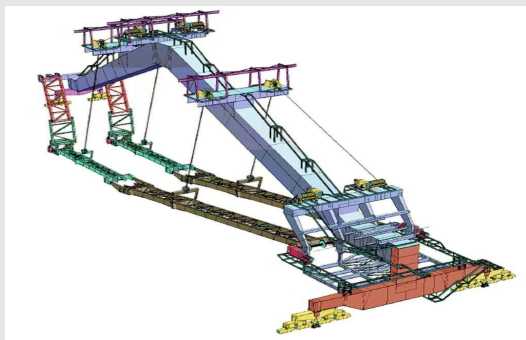
技术优势 TECHNICAL ADVANTAGE

➤ 拥有成熟的结构计算经验及能力

Have experience and ability in structural calculation

设计能力 Design Capacity

- 三维设计分析 3D design analysis
- ANSYS 有限元分析 ANSYS finite element analysis



04 生产优势-供应链体系

MANUFACTURING ADVANTAGE-Supply Chain System

供应链体系
Supply Chain System

健全成熟的供应链管理体系; Well-established supply chain system

机械、电气、液压等配套 Mechanical, Electric, Hydraulic

与国际/国内一线品牌有长期稳定的合作; Long-term cooperation with international/domestic top-one brand

与西门子有战略框架协议;
Strategic cooperation with Siemens



现为SEW、Siemens、Sumitomo区域最大客户;

The largest customer in the region for SEW, Siemens and Sumitomo.



STRATEGIC COOPERATION AGREEMENT

战略合作协议

between
由

Natong UP Machinery Engineering Co., Ltd.

with its registered address at No.6 Shuanggong Road, Qutang Town, Hai'an County, Nantong City,
Jiangsu Province

(hereinafter referred to as "Customer")

南通奥普机械工程有限公司

住所为 江苏省海安市曲塘镇双工路6号

(以下简称“客户”)

And
和

Siemens Ltd., China

with its registered address at No. 7 Wangjing Zhonghuan Naliu

Chaoyang District, Beijing 100102

(hereinafter referred to as "Siemens")

西门子(中国)有限公司

住所为北京市朝阳区望京中环南路7号, 邮政编码: 100102

(以下简称“西门子”)

与西门子战略合作

Strategic Cooperation with Siemens



04

生产优势-生产配套

MANUFACTURING ADVANTAGE-PRODUCTION SUPPORT



CNC 镗铣床
CNC Boring Miller



CNC 火焰切割
CNC Plasma Cutter



CNC 剪板机
CNC Shearer



自动抛丸机
Automatic shot blasting machine



CNC 数控立式车床
CNC Vertical Lathe



CNC 激光切割
CNC Laser Cutter



CNC 卷板机
CNC Bending machine



自动化焊机机器人
Welding Robot

04

生产优势-生产配套

MANUFACTURING ADVANTAGE-PRODUCTION SUPPORT





专业的售后团队

Professional after-sales team

> 30 名售后工程师 (机械、电气、液压)

> 30 engineers (mechanical, electric and hydraulic)

丰富的安装、调试、售后服务经验;

Rich service experience

快速响应与有效执行

Rapid response and efficient execution.

谢谢观看

THANKS

南通奥普机械工程有限公司

Nantong UP Machinery Engineering Co., Ltd