

北京方大恩劲柴油机技术服务有限公司
Beijing Fangda Diesel Engine Technology & Service co., Ltd.



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Diesel Engine Technology & Service co., Ltd.**



公司简介 Company Introduction

- 北京方大是一家独立的柴油机技术及贸易公司。
- Beijing Fangda is a diesel engine technology and trading company.
- 公司成立二十余年来，我司已经成为拥有较强的技术和发动机配套能力、可靠的销售和服务网络，占有相当市场份额、拥有良好信誉的技贸一体化的专业公司。
- With more than 20 years working experience, now Fangda have become a specialized company with adequate technology and engine application capability, with reliable sales and service network, of considerable market share and favorable reputation.

公司资源Company Resource

- 方大公司目前有员工**90**余人，总公司设有技术部、销售部、售后服务部、物流部。**80%**的员工具有**10**年以上的发动机行业从业经验，具有工程师职称、本科硕士学位的员工**36**名。
- Now the company has more than 90 employees. The company has a technical department, sales department, service department, logistics department. 80% of employees are with more than 10 years experience in the engine industry, with engineers title, the staff of 36 undergraduate degree.

公司资源Company Resource

- 方大公司在湖南长沙、徐州设有分公司，湖南方大是道依茨北办在湖南地区的服务代理，徐州方大是道依茨北办在徐州地区的备件和服务代理。
- The are two subsidiaries at Changsha and Xuzhou. The subsidiary at Changsha is service agent of Deutz. The subsidiary at Xuzhou is spare part and service agent of Deutz.
- 总公司及两个分公司设有备品库。总公司库房面积1200平方米，有维修车间、发动机热试台架和一定的技术能力。
- All companies have spare parts warehouse and the Beijing Fangda company has workshop and engine test bench.

公司资源Company Resource

Agent License of Deutz



Agent License of DDE



业务能力 Business Capability

- 整机、备件销售和售后服务
- Sales of engine set , spare parts and after sales.
- 提供柴油机的整机技术配套、技术咨询、维修, 技术服务等。
- Performing engine applications, technical support and consulting, before/after sales service, etc.
- 保证及时有效的产品供应及服务支持
- Timely and efficient products supplying and service rendering.

业务关系 Business Relationship

- 道依茨一汽（大连）柴油机有限公司工业用发动机市场代理。

Deutz (Dalian) Engine Co., Ltd. dealer for off-road market.

- 整机销售开始于2007年8月，2010年的销售数量为2383台，2011年已经销售3628台。

Engine sales started from 2007 Aug. Sales quantity in 2010 is 2383 sets. Sales quantity in 2011 is 3628 sets.

业务发展方向 Business Direction

- 专营道依茨（**DEUTZ**）柴油机系列产品，做好道依茨整机的市场开发及销售工作。
- We specialize in the engines and spare parts of Deutz AG and DDE. Do the best at the markets and sales.
- 为用户提供世界一流品质的**Deutz**产品，提供**Deutz**标准的服务。
- Do the best at the after sales.

柴油机业务及前景

Deutz Engine Business and Forecast

- Changsha Zoomlion: Truck Crane - BF6M1013EC/P



中联 压路机

- Changsha Zoomlion: Roller - BF4/6M1013C/P



中联 车载泵

- Changsha Zoomlion: Concrete Pump - BF4/6M1013EC/P



三一 车载泵

- Sany: Concrete Pump - BF4/6M1013EC/P



鸿得利 车载泵

- Holdglobe: Concrete Pump - BF4/6M1013EC/P



徐工 压路机

- XCMG: Roller - BF4M2012C/TCD2012



徐工 摊铺机

- XCMG: Paver – BF4/6M1013E/C/P



徐工 汽车起重机

- XCMG: Truck Crane - BF6M1013EC/P



徐工 旋挖钻机

- XCMG: Rotary Drilling Rig- BF6M1013EC/P



贵州詹阳 挖掘机

- Jonyang: Excavator – BF4/6M1013E/FC/TCD2015



哈工 轮式起重机

- Hagong: Tyre Loader– BF6M1013EC/P



北方交通 铣刨机

- North Traffic: Milling Machine— BF6M1013EC/P TCD2015V08



北方交通 高空作业车

- North Traffic: Hydraulic Aerial Cage— BF4L2011

40米自行式高空作业平台



通玛科/万山 平台车

- TOMAC: Heavy Transporters– BF6M1013EC/P/BF6/8M1015/TCD2105



徐水特车 勘探车

- Xushui: Heavy Transporters– BF6M1013EC/P/FC



徐水特车 震源车

- Xushui: Heavy Transporters– BF6/8M1015C/P



威海广泰/郝伯特 飞机电源车

- HOBART: Power carriage – BF4/6M1013EC/FC



威海广泰 机场摆渡车

- Guangtai: Airport shuttle bus – BF4M1013FC



沈阳天信 抛雪机

- Shenyang Tianxin: Snow Plough – BF6M1013EC/P



中国铁建 喷射机械手

- China Railway: Spraying machine – BF4M2012C



中铁轨道交通系统集团有限公司

新闻中心

中国铁建

<http://www.crtsg.cn/>

洛阳一拖 拖拉机

- YTO:Tractor– BF6M1013FC



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Thanks